

Specialty Rx Alternate Funding Solution

Total specialty pharmacy costs have risen exponentially over the past 10 years, with a 10.9% trend from 2017 to 2018, and double-digit growth expected through 2020¹.

At Equinox Benefits Consulting, we have an understanding of the specialty trend. We are constantly seeking ways to deliver more value to you and your members.

That's why we've partnered with experts on new solutions to offer alternate funding for your members who are taking specialty medications.

Our solution reduces costs for both you and your members, with minimal impact on treatment time.

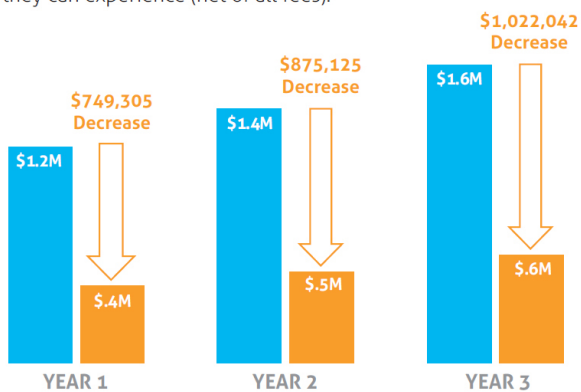
Often, alternate funding programs will pick up the full cost of specialty treatment.

SUPPORTING YOUR MEMBERS

Our experienced team helps members access the specialty medications they need to be successful with their treatment. We find the lowest-cost options available, while retaining a high level of care.

Powerful solution, proven results*

Below is an example of a customer with 3,600 members and the savings they can experience (net of all fees).



*Actual results may vary.

¹2019 Magellan Rx Management Employer Market Insights Report

- Specialty Claims Spend
- Specialty Spend WITH alternative funding

Lehigh Valley Case Study

Employees on plan: 110

Plan Design: Specialty Carve-out Program

Drug: Tecfidera

Treatment: Multiple Sclerosis

Result: By taking advantage of a patient assistance program, the employee is receiving the medication at no cost, and the employer is recognizing the below cost savings.



Plan Price	\$7,907.39
Savings	\$7,907.39
12% of Savings	\$948.89
Net Savings (each 30 day ship)	\$6,958.50
Annualized Saving	\$83,502.00

¹View the complete report at <https://www1.magellanrx.com/documents/2019/05/2019-mrx-employer-market-insights-report.pdf/>